

NEWSLETTER



Corning
Cabelcon

2nd Quarter
2011



Cabelcon's Expanded Sales Force. You can meet them all at ANGA Cable 2011 - and get a demo of all our new exciting fiber- and coax products.

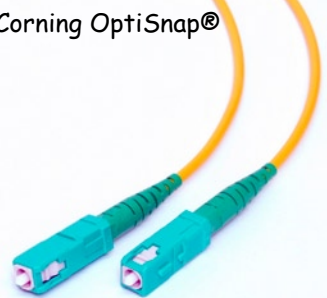
Cabelcon QuickMount™



OptiSnap®
Tool Kit



Corning OptiSnap®



Corning OptiSheat®
Multiport Terminals



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CONTENTS

Announcements

Enhanced Sales Force in EMEA

New Management Director

Article

Cabelcon at ANGACable 2011

Product News

CTP-R75 Theft Proof Terminator

New CX3 colour markers

UltraRange® GAF-UR-11 RA 90°
Right Angle compression connector

New CX3 7.0 QuickMount connector
for RG 6 cables

Upcoming Exhibitions

ANGA Cable 2011
Cologne, Germany
3rd to 5th May 2011

Contact

cabelcon@cabelcon.dk

Frontpage photo:

Corning Cabelcon's strong EMEA
sales team

From left: Per Jespersen, Paul-Reimer Paulsen, Reimer Paulsen, Sergey Vykhodtsev, Radovan Salek, Patrice Biache, Juan Manuel Cortijo, Jeremy Stubbs, Graham Waller, Juha Pihkanen & Dave Johnson (US).

Enhanced Sales force in EMEA



Corning Cabelcon is experiencing a period of strong growth with many new opportunities on the horizon. Several new products are currently being introduced, including unique coax connectors for broadband and wireless applications, as well as products for FTTx optical fiber installations in CATV and SMATV. For that reason, we have expanded our strong sales force with a number of new Territory Sales Managers and also a new Business Development Director. We are pleased to introduce (from left)...

Patrice Biache, Territory Sales Mng. for France, Belgium, Luxembourg and Switzerland.

Paul Reimer Paulsen, Territory Sales Manager for Germany, Denmark and Austria.

Graham Waller, Territory Sales Manager for UK, Holland and Ireland.

Juan Manuel Cortijo, Business Development Director, Wireless Products and Asia

Juha Pihkanen, Territory Sales Manager for Norway, Sweden, Finland, Estonia and Latvia.

Our experienced Sales Managers with many, many years of CATV know-how between them, Reimer Paulsen and Per Jespersen, are still a key part of our sales team, passing on their invaluable knowledge to our professional newcomers.

New managing Director

We are pleased to inform you that François Barbeau has taken over the leading position as General Manager of Corning Cabelcon – effective from October 1st, 2010.

François is Canadian and has been working for Corning for over 17 years. His previous role within Corning was Business Manager for the Splice and Test Equipment operations in Munich, Germany.

François has significant experience with the Corning optical connectivity product range and business management in general.

François and his wife Nina have taken residence in Denmark.



François Barbeau

Meet all our new colleagues at ANGACable 2011 - stand no. K31

ANGACable
Trade Fair for Cable, Broadband and Satellite

CABELCON
connectors

New products - also to be presented at ANGA Cable 2011



CTP-R75 Enhanced Locking Terminator with the tool

CTP-R75 - out latest enhanced CLASS A++ Locking Terminator

Cabelcon is introducing a new enhanced version of one of our bestsellers – the new CTP-R75 Theft Proof Terminator, and the corresponding locking tool. The mechanical construction of the shell is much harder and stronger than ever seen before in the market. It means that it is extremely difficult to destroy and dismount it for unauthorized access to the tap.

The Terminator contains an O-ring (same unique design taken from our CX3's). This is to prevent moisture intrusion to the tap. The 75 Ohm termination ensures to keep the impedance at a proper level and prevent potential screening and return loss problems. The screening effectiveness is better than 140 dB (30 MHz - 1 GHz).

Also the tool is re-designed. The locking tip is new and different from all existing tools. This is to avoid misuse of existing unauthorized tools in the market. The tool is equipped with a hex 11 nut in the back for use with a torque wrench or spanner.

Each tool has a unique serial number for registration of the tools in use.

New CX3 Colour Markers

We are pleased to introduce a range of new flexible one size colour markers to fit our CX3™ RG6, 59 and mini F, IEC & BNC connectors. They can be used also for our range of UltraEase™ connectors.

Cabelcon colour markers are primarily intended for marking audio/video cables and connectors in broadcast and security racks. They feature a flexible slotted design to allow mounting also after installation of the connector.

The Colour Markers are made from a very rugged and flexible polymer and are available in 11 different colours.

Ordering information

Colours	Item no.
Black	99004001
Brown	99904003
Red	99004005
Orange	99004007
Yellow	99004009
Green	99004011
Blue	99004013
Violet	99004015
Grey	99004017
White	99004019
Turquoise	99004021



CTP-R75 Locking Terminator with a "blind connection" (only thread) for the unused subscriber cable.



Cabelcon Colour Markers in 11 colours



Colour Markers installed on CX3™ BNC's

Meet us and checkout the new products at ANGA Cable 2011 - stand no. K31



CABELCON
connectors

Description

CTP-R75 Locking Terminator	99901850
CTPT-R75 Tool	98030006

Cabelcon at ANGACable 2011 - with several new exciting products

At ANGACable 2011 Cabelcon will present several new exciting products. Our customers and readers of our newsletters are already aware, that we are now offering a range of high quality optical fiber products manufactured by Corning - the inventor of optical fiber for telecommunications. We will show and demonstrate some of these products.

Several new coax products will be presented, among others the products presented in this newsletter. Also the brand new SpringConnect™ - presented in the last newsletter will be demonstrated.

Come to meet us at stand no. K31!

UltraRange® GAF-UR-11 RA with new unique patented features

Cabelcon now introduce our UltraRange® GAF-UR-11 RA 90° Right Angle compression connector onto the European market. Its design incorporates a revolutionary angle PushPin™ system (patent pending) which only extends when the cable is properly inserted. This feature provides a visible confirmation that the cable is correctly inserted in the connector.

The combination 7/16" (11 mm) and 9/16" (14.3 mm) hex nut (patent pending) is designed for use with a standard torque wrench but also allows for use with a larger hex wrench. The dual nut also improves the grip on the nut when threading manually onto ports. Together with the connector's free-spinning nut—which seals when tightened—and the thread starting guide, the UltraRange® 11 Right Angle connector installs faster with greater reliability.

The PushPin™ feature eliminates time and material waste. The centre pin remains retracted prior to installation, protecting it from damage during shipping and handling.

In addition, the UltraRange compression technology provides 360 degrees of contact to the cable, resulting in excellent RF shielding integrity and a complete seal to the cable jacket to lock out moisture.

The new UltraRange® GAF-UR-11 RA comes with Cabelcon's unique Nitin-6™ plating.



The Pin is pushed in place after properly inserted cable!

*UltraRange® GAF-UR-11 RA with new patented 90° PushPin™ feature!
Item no. 99909278*

Distributor:

New CX3 7.0 QuickMount™ connector for RG6 cable

Installing almost any quality connector on a hard PE cable especially under low installation temperatures is a tough job. Cabelcon's engineers have now developed a new CX3 7.0 QuickMount connector for RG 6 cables to overcome that problem. It's labelled with a blue coloured label (like the 5.1) – because it's made for the same cable sizes. However, it also covers most 4.9 size cables.



The QuickMount technology means that installation can be done "with two fingers". No more hard work and no more unauthorized slicing of the cable jacket or heating the jacket with a lighter to get them on a cold winter's day. Installation is easier than ever before.

Trials are currently in process with several major European operators who are seduced by the easy mounting of the CX3 7.0 Try them and be convinced.



Easy "two-finger" slide on, even on hard and cold PE cables!

Samples can be requested from our customer service department.

Ordering information
F-56-CX3 7.0 QM

99909407